"The essence of science is to discover identity in difference." - F.S. Marvin
"You can observe a lot just by watching." Yogi Berra

Observations are Qualitative and Quantitative
Chemistry is a Quantitative, Predictive Science --> Observations Are Quantified With Numbers (Measurements)

## There Are A LOT of Chemicals

130 million substances (in CAS Registry as of July 2017; 50
millionth substance was registered in 2009)
117 elements, 94 naturally occurring
$10^{18}$ to $10^{200}$ Possible chemicals (estimated)
Reference: http://www.wisegeek.com/how-many-chemicals-are-there.htm
The most abundant elements in the universe are: hydrogen ( $74 \%$ ), helium ( $24 \%$ ), oxygen ( $10 \%$ ), carbon ( $0.46 \%$ ), neon ( $0.13 \%$ ), iron ( $0.1 \%$ ), and nitrogen ( $0.1 \%$ )

99\% of all living organisms and more than 99\% of all chemical compounds contain:
carbon, hydrogen, oxygen, nitrogen, phosphorous, and sulfur
In what compounds are these elements found?

## Chemistry is Big Bucks!

World chemical output $=\$ 3.7$ trillion in 2009
U.S. chemical output $=\$ 689$ billion in 2009

Products:

1. Basic chemicals - petrochemicals, plastics, fertilizers
2. Life science chemicals - pharmaceuticals, pesticides
3. Specialty chemicals - electronic chemicals, industrial gases
4. Consumer products - soaps, cosmetics

Largest Chemical Companies:
World $=$ BASF (Germany) $=\$ 70$ billion in 2010
U.S. = Dow Chemical = \$54 billion in 2010

Reference: http://en.wikipedia.org/wiki/Chemical industry
Most produced chemical in U.S. = sulfuric acid 40 billion kg in 2000

## BY BUNNY HOEST AND JOHN REINER


"My dad sent me a new bankcard...He says if I get an A in chemistry, he'll send the PIN number."

## Scientists and Engineers Earn Big Bucks

| Field | Starting Salary, \$ in <br> thousands |
| :--- | :--- |
| Chemistry, BS/MS/PhD | $\$ 40 / 55 / 76$ |
| Chemical Engineering, BS/MS/ <br> PhD | $\$ 66 / 78 / 90$ |
| BiologicalSciences, BS | $\$ 33$ |
| Petroleum Engineering, BS | $\$ 80.8$ |
| Computer Engineering, BS | $\$ 64.5$ |
| Electrical Engineering, BS | $\$ 61$ |
| Mechanical Engineering, BS | $\$ 60.3$ |
| Pharmacist | $\$ 60$ |
| President of US | $\$ 400$ |

References: C\&EN, 6/2/14, p. 28, http://www.bls.gov/oco/ocos047.htm\#oes links,
http://www.doe.mtu.edu/news/degree worth.html, http://www.engineersalary.com/overpaid.asp

## 22.6 million Scientists and Engineers in 2006

5 million scientists and engineers employed in their field 40\% engineers
58\% Bachelor's degree, 28\% Master's degree, 14\% Doctorate


Entrepreneur

What are YOU going to do??

Who said "You can observe a lot just by watching"?
How many substances are there?
What was the U.S. chemical output in $\$$ in 2009?
What is the starting salary for a biologist with a BS degree?

## We Learn:

10\%
20\%
30\%
50\%
60\%
70\%
80\%
95\%
of what we read
of what we hear
of what we see
of what we see and hear
of what we write
of what we discuss
of what we experience
of what we teach

## How Does A Person Learn?



Learning occurs by ACTIVELY MAKING CONNECTIONS. When students interact with other students to clarify, explain, and understand, they are actively building their own minds, making connections, learning.
"You don't really understand something until you can explain it to your grandmother."

- Einstein

What is the best way to learn chemistry?
a) Sit passively in lecture and stay awake
b) Re-write your notes
c) Do experiments in lab and discuss with your lab partner
d) Discuss and try to teach someone what you learned

CEN, 11/2/09, p. 32
1609: Earliest chemistry professorship in Germany
Linen aprons, students allowed to ask questions only " with modesty and without bothering the teacher."

2015: Education research and Chem 1A class

- Lectures don't work ( 15 minutes after a fact is presented in a lecture, only $10 \%$ of students showed any sign of remembering it)
- Active, not passive, learning
- Put new information to work immediately and repeatedly (Rule of 7 Marketing adage)
- Work with other students
- Ask questions - a lot!


## Work in the SAME Group of 4 to 6

Form your Group by this Friday:

1. your Lab partner
2. Student from another lab section (not your grandmother)
3. At least 1 person with a mobile device with internet

- Studies show students who work in cooperative GROUPS tend to get BETTER GRADES and enjoy course more than students who work individually and competitively.
- Work in teams in industry
- Build and develop social skills (introduce self, listen, encourage, check, accountable)

Coordinator - make sure all group members know their responsibilities and understand problem solution
Recorder - write ideas, possible solutions, and final answer
Checkers - check solution for accuracy before submitting

Develop Good Critical Thinking Skills by:

- Observe and ask good questions
- Hypothesize and predict
- Design an investigation
- Collect, process, and interpret data
- Draw conclusions
- Infer and generalize
- Communicate
- Relate cause and effect
- Recognize assumptions and evaluate
- Apply knowledge to new situations


## "Problem solving is what you do when you don't know what to do, otherwise it is not a problem."

http://cen.acs.org/articles/90/i20/Douglas-La-Follette.html
5/13/12, CEN, p. 36 Douglas La Follette: Ph.D. organic Chemist-turnedpolitician ran low-budget WI gubernatorial campaign in 2012
"Our whole society has an antiscience, anti-intellectual attitude"
"Solving problems scares voters because issues are complicated"
"People who are trained in science or have a predisposition toward science tend to be analytical and thoughtful, and they tend to try to solve problems"

## Non Sequitur by Wiley Miller, 1/20/16

http://www.gocomics.com/nonsequitur/2016/01/20


## "Problem solving is what you do when you don't know what to do, otherwise it is not a problem."

Problem Solving Model 1:

- Understand the Problem
- Devise a Plan
- Carry out the Plan
- Look Back
G. Bodner, "Problem Solving: The Difference Between What We Do and What We Tell Students To Do," U. Chem. Ed., 2003, 7, 37.


## "Problem solving is what you do when you don't know what to do, otherwise it is not a problem."

Problem Solving Model 2:

- Read the Problem
- Read the Problem AGAIN
- Write down what you think is the relevant information
- Draw a picture, make a list, write an equation or formula to help you begin to understand the problem
- Try Something (Trial And Error)
- Try Something ELSE
- SEE where this gets you

To be continued ...
G. Bodner, "Problem Solving: The Difference Between What We Do and What We Tell Students To Do," U. Chem. Ed., 2003, 7, 37.
"Problem solving is what you do when you don't know what to do, otherwise it is not a problem."

Problem Solving Model 2: Continued ...

- TEST intermediate results to see whether you are making any progress toward an answer
- Read the Problem AGAIN
- When appropriate, strike your forehead and say, "Son of a ..."
- Write down "an" answer (not necessarily "the" answer)
- TEST the answer to see if it makes sense
- Start over if you have to, CELEBRATE if you don't
G. Bodner, "Problem Solving: The Difference Between What We Do and What We Tell Students To Do," U. Chem. Ed., 2003, 7, 37.


## Chem 1A Problem Solving Example

You are given a liquid. What is the identity of the liquid?

Collect DATA - make observations qualitative - color quantitative - measure properties (pH)

Analyze DATA to calculate RESULTS
Interpret RESULTS - compare properties of liquid to properties of known liquids

Draw CONCLUSIONS - identify the liquid

